## WALLER LANSDEN DORTCH & DAVIS

A PROFESSIONAL LIMITED LIABILITY COMPANY
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NASHVILLE, TENNESSEE 37219-8966

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REC'D TN REGULATORY AUTH.

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(615) 244-6804
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D Billye Sanders (615) 252-2451 bsanders@wallerlaw.com \*(1) SEP 19 PM 12 11
P. O. Box 1035
COLUMBIA, JN 38402-1035
EXECUTIVE SECRETARY

September 19, 2000

## Via Hand-Delivery

K. David Waddell Executive Secretary Tennessee Regulatory Authority 460 James Robertson Parkway Nashville, Tennessee 37219

Re:

Application of Memphis Networx, LLC for a Certificate of Public Convenience and Necessity to Provide Intrastate Telecommunication Services and Joint Petition of Memphis Light Gas & Water Division, a Division of the City of Memphis, Tennessee ("MLGW") and A&L Networks-Tennessee, LLC ("A&L") for Approval of Agreement Between MLGW and A&L regarding Joint Ownership of Memphis Networx, LLC; Docket No.99-00909 – Filing of Documents

Dear Mr. Waddell:

103

Enclosed you will find fourteen (14) copies of the Affidavits of Larry Thompson, Ward Huddleston, Joel Halvorson, George A. Lowe, II and Joseph Warnement; the list of attendees at the pre-bid orientation conference, which was previously produced in the public records request by John Farris (WS 0154-0161); and the list of individuals to whom notice of the request for proposals was sent. Additionally, copies of the Memphis Light Gas & Water contracts requested by intervenors have been supplied to intervenors.



### WALLER LANSDEN DORTCH & DAVIS

A PROFESSIONAL LIMITED LIABILITY COMPANY

K. David Waddell September 19, 2000 Page 2

Sincerely,

D. Billye Sanders

Attorney for Memphis Light Gas & Water Division and Memphis

D. Bellye Sunders

John two talkers by DBS

Networx, LLC

John Knox Walkup

Wyatt, Tarrant & Combs

Attorney for Memphis Networx, LLC and A&L Networks-Tennessee, LLC

DBS:lmb Enclosures

cc:

Parties of Record Charlotte Knight Griffin Ward Huddleston

## CERTIFICATE OF SERVICE

I, D. Billye Sanders, hereby certify that on this 19 day of September, 2000, a true and correct copy of the foregoing was delivered by hand delivery, facsimile, or U.S. Mail postage pre-paid to the Counsel of Record listed below.

Lee J. Bloomfield, Esq.
Allen, Godwin, Morris, Laurenzi &
Bloomfield, P.C.
One Memphis Place
200 Jefferson Avenue, Suite 1400
Memphis, Tennessee 38103

Attorney for the International Brotherhood of Electrical Workers Union, Local 1288

Charles B. Welch, Jr., Esq.
John Farris, Esq.
Farris, Mathews, Branan, Bobango
& Hellen, P.L.C.
618 Church Street
Suite 300
Nashville, TN 37219

Attorney for Time Warner of the Mid-South L.P., Time Warner Communications of the Mid-South, L.P., and the Tennessee Cable Telecommunications Association

Guy Hicks, Esq.
Patrick Turner, Esq.
BellSouth Telecommunications, Inc.
333 Commerce Street
Suite 2101
Nashville, TN 37201-3300

Attorneys for BellSouth Telecommunications, Inc.

Vance Broemel, Esq.
Office of the Attorney General
Consumer Advocate Division
Cordell Hull Building
425 5th Avenue North
Nashville, Tennessee 37243-0500

R. Dale Grimes, Esq. Bass Berry & Sims 2700 First American Center Nashville, TN 37283

Attorney for Concord Telephone Exchange, Inc., Humphreys County Telephone Company, Tellico Telephone Company, Inc. and Tennessee Telephone Company

Henry Walker, Esq. (without attachments)
Boult Cummings Conners &
Berry, PLC
414 Union Street, Suite 1600
P. O. Box 198062
Nashville, TN 37219

Attorney for NEXTLINK, Tennessee, Inc.

D. Billye Sanders

## AFFIDAVIT

STATE OFCalifornia	REC'D TN REGULATORY AUTH.
COUNTY OFSan Francisco	'00 SEP 19 PM 12 01
	CTRICE OF THE EXECUTIVE SECRETARY

- I, Joseph Warnement, being duly sworn do hereby state the following:
- 1. I am a Vice President and Managing Director with A. T. Kearney. Prior to my employment with A. T. Kearney, I was a Director with Arthur D. Little. While with Arthur D. Little, I had overall responsibility for working with Alex Lowe on the early stages of what I understand has become the Memphis Network project.
- 2. This Affidavit responds to the Motion to Compel filed in the Memphis Network proceeding before the Tennessee Regulatory Authority, Docket No. 99-00909, on behalf of Time Warner Telecom of the Mid-South, L.P., Time Warner Communications of the Mid-South, L.P., and the Tennessee Cable Telecommunications Association on September 11, 2000.
- a. As I understand it, there are three outstanding items, as the parties have clarified the scope of the documents sought under the Motion to Compel: (i) production of a contract, a proposal, and an invoice with respect to Arthur D. Little report referred to as "Bundled Services" (Motion to Compel, Item # 1), if any such documents exist; (ii) production of a proposal and a contract with respect to Arthur D. Little Case No. 38213-00, which was invoiced on July 28, 1998 (Motion to Compel, Item # 2), if such documents

exist; and (iii) production of a seventeen page study and a two page overview referenced in a letter dated April 17, 1998, which has been introduced and marked as Exhibit 44 in the Memphis Networx proceeding (Motion to Compel, Item #9), if such documents exist. I will collectively refer to items (i) – (iii) as the "Request."

- documents responsive to the Request, but I have been unable to locate any such documents. To my recollection, as it relates to contracts and proposals I do not recall any formal proposals or contracts being drafted or discussed between the professional staff of Arthur D. Little and employees of A&L. With regard to invoices on such activities between Arthur D. Little and A&L I do recall an initial "retainer" payment was made to Arthur D. Little without an invoice being issued to prompt the retainer payment from A&L. I have no knowledge whether any subsequent invoices were issued by Arthur D. Little to A&L on any future matters.
- 5. With respect to the 17 page report referenced in (iii) of Paragraph 3, although I did not retain a copy of that report, my best recollection is that this report was an Executive Briefing of a report generated by a consultant to the City of Memphis, more specifically, the Mayor of Memphis, in connection with a potential privatization of MLGW.
- 6. With respect to the 2 page report, I am not in possession of nor do I specifically recall forwarding a 2 page report to either Mr. Thompson at MLG&W or Mr. Lowe at A&L Underground. What I do recall is Mr. Lowe asking that I send a brief presentation document to MLG&W, the request length of "2

pages" I cannot recall, for use by the MLG&W Management in their Spring 1998 Management Retreat. I have located, and attached hereto a five-page presentation document, which I believe, was forwarded to MLG&W for their Management's use at the Spring Planning Conference. I believe my team of Consultant's at Arthur D. Little produced this document as a response to Mr. Lowe's request for a brief overview to be provided to MLG&W's Management. The attached document was produced on or about April 22, 1998.

7. I have not intentionally removed, destroyed or transferred any documents that would be responsive to the Request in order to avoid their production.

FURTHER AFFIANT SAITH NOT.

Joseph Warnement

SWORN TO AND SUBSCRIBED before me this 18th day of seventee

2000.

dela Q. Garlon- Mouhan NOTARY PUBLIC

My Commission Expires: DEC. 24 2003



## '98 Spring Planning Conference

rapidly increased the interest in "at" and "behind-the-meter" premise The advent of deregulation and technology advancements have services.

- The "second-wave" of premise-based services demand requires a lower overall cost structure
- Internet access
- Videotext programming (Cable TV)
- Security monitoring
- Enhanced telephony services
- Energy management
- The current networks (providers and physical assets) do not support multiple providers of "service bundling."
- There are numerous "end-use"/retail service providers but very few (currently monopolies) fully-integrated providers.
- No enterprise has taken the "high ground" as a central "wires" or "access" provider facilitating advanced service bundling.

A major limitation is an aged, "upstream" communications network which cannot be cost-effectively replaced by one single monopolylike supplier.

## Electric, gas and water utilities (public and private) are beginning to understand their natural role in extending "infrastructure services" across previously rigid industry "boundaries."

Lesser viable networks/services are being provided by MUNIs in:

Tacoma, WA

Owensboro, KY Indianoco, IA

Anaheim, CA

- MEAG (GA Munis)

Holland, MI

Glasgow, KY

Large IOU Utilities are beginning to deliberately offer "excess capacity" (80%+ of assets) to retailers of services in "blanket" contracts covering entire service territories.

- Variety of assets, network servicing, and capital arrangements are being offered Added utility revenue and improved utility infrastructure is lowering cost and improving service to the Utility's current ratepayers

Federal and state "authorities" are highly supportive of this concept

Utilities are beginning to maximize the value of these assets and services by taking royalties/equity in the new ventures.

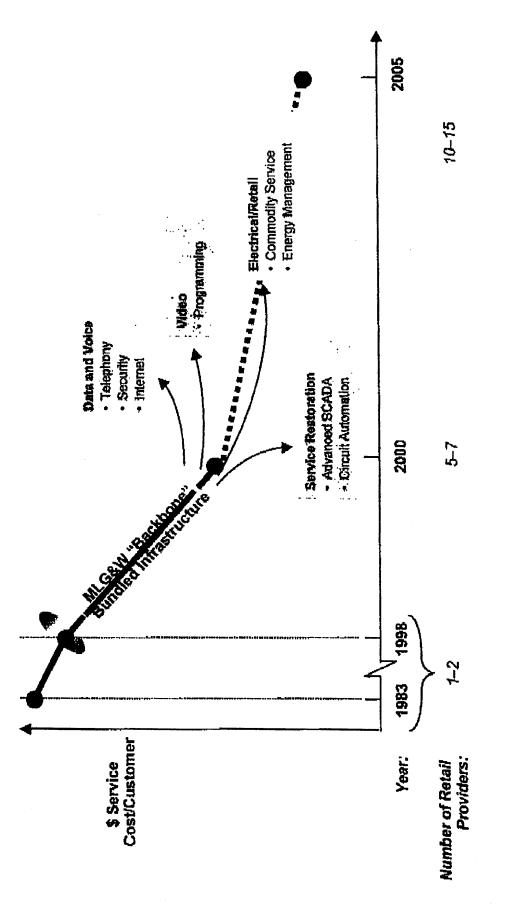
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'98 Spring Planning Conference

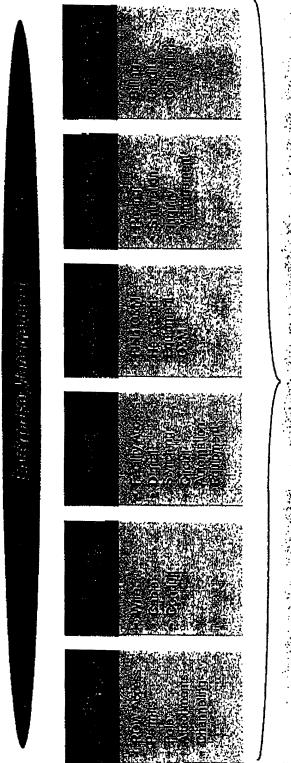






## '98 Spring Planning Conference

enhanced services to the premise at lower costs than current service MLG&W has been discussing with multiple vendors its ability to offer offerings.



MLG&W has the ability to participate in any and all of the segments make significant progress in determining its advancement in these with assets, service—and potentially—capital. MLG&W expects to areas in the very near future. From-A T KEARNEY

## '98 Spring Planning Conference

# provisioning. Each level has very discernible risks and returns. MLG&W can progress into three levels of advanced service



- · Specific ROW made available



developed for Memphis

- service to retailers of service Wholesaler of assets and Facilitate all qualified advanced backbone



- Full-service provisioning Backbone infrastructure
- Relail marketing
- Service provisioning - Retail pollections
  - Franchise redefined

- Large capital requirement/risk
- High public policy risk
- LEC and cable TV legal challenges





- Capital spent only for infernal service
  - Circuit-by-circuit build-out



providers of refail service

- Minimal capital
- Business extension
- Small enterprise growth

- Strong public policy strategy Modest capital
- Related—bul strong—business extension
- Uncertain public support

CODE

## **AFFIDAVIT**

STATE OF <u>Colorado</u>
COUNTY OF <u>Arapahoe</u>

I, Joel D. Halvorson, being duly sworn do hereby state the following:

- 1. My name is Joel D. Halvorson, and I am a Director of Arthur D. Little (ADL). I have had overall responsibility for the majority ADL's consulting work for the Memphis Networx project.
- 2. I have been made aware of a request that two documents referenced in a letter of April 17, 1998 from Alex Lowe to Joe Warnement be found and produced in the Tennessee Regulatory Authority proceedings in the Memphis Networx matter, Docket No. 99-00909. I understand that these documents are (i) a "prior consultants report" of "17 pages," and (ii) a two page "overview." I, with the assistance of ADL staff, diligently examined the records of ADL and was unable to locate either such document.
- 3. To my knowledge ADL does not have these documents nor has ADL intentionally removed, destroyed or transferred these documents to avoid their production.
- 4. On September 11 and 12, 2000, I directed and supervised the gathering and collection of contracts, invoices, and payment records from ADL files relating to the Memphis Networx project, and I directed and supervised the preparation of tables summarizing the relationship between these contracts, invoices and payments. These materials marked as pages 002 027, 029 0050, and 052 053 of a facsimile transmittal from ADL dated 09/12/00 and beginning at 10:29. There were a few minor typographical errors in the invoice dates listed on the summary tables that we just prepared, which were included as pages 028 and 051 of that transmittal. I have directed and supervised the preparation of replacement summary tables marked as pages 002 and 003 of a facsimile transmittal from ADL dated 09/12/00 and beginning at 12:02. These two pages replace former pages 028 and 051, respectively, of the 10:29 facsimile transmittal.

5. With respect to the invoices and contracts referenced on page 002 of the ADL facsimile that began at 10:29 on 09/12/00 (invoice date of April 6, 1998) and on page 003 of that same facsimile (invoice date of July 28, 1998, another ADL Director, Joe Warnement, had overall responsibility for that work. Mr. Warnement left ADL towards the end of 1998, and ADL staff and I have been unable to locate his files for this project and for many other projects that he handled for other clients prior to leaving ADL. It appears that Mr. Warnement's files are generally unavailable within ADL.

FURTHER AFFIANT SAITH NOT.

SWORN TO AND SUBSCRIBED before me this

NOTARY PUBLIC

My Commission Expires: 04/26/2003

A & L UNDERGROUND INC ATTN MICHAEL J MCINERNEY PO BOX 878 201 EAST LOULA OLATHE KS 66051

A T & T CORP
32 AVENUE OF THE AMERICAS
NEW YORK NY 10013-2473

ADELPHIA COMMUNICATIONS
21 SOUTH BRUFFEY STREET
SALEM VA 24153-4728

ADVANCED RADIO TELECOM CORP SUITE 2600 500 - 108TH AVENUE NE BELLEVUE WA 98004

ALLEGIANCE TELECOM OF ATLANTA SUITE 340 3500 PIEDMONT ROAD ATLANTA GA 30305

ATTN OZIE ALLEN
2755 SHORT MOUNTAIN ROAD
MCMINNVILLE TN 37110

AMERITECH
34TH FLOOR
30 SOUTH WACKER
CHICAGO IL 60606

ARTHUR ANDERSON LLB 633 WEST 5TH STREET LOS ANGELES CA 90071

ARTHUR D LITTLE INC
ATTN ARTHUR D LITTLE
SUITE 1500
8400 EAST PRENTICE AVENUE
ENGLEWOOD CO 80111

BELL SOUTH CORP
1544 MADISON AVENUE
MEMPHIS TN 38104-2447

BLACK & VEATCH
ATTN JOHN T BREDENKAMP
SUITE 500
18310 MONGOMERY VILLAGE AVE
GAITHERSBURG MD 20879

BLACK & VEATCH
ATTN RON JARVIS
SUITE 500
2-1 SOUTH ORANGE AVENUE
ORLANDO FL 32801

BOOZ ALLEN & HAMILTON 101 PARK AVENUE NEW YORK NY 10178 BROOKS FIBER COMMUNICATIONS
ATTN CRAIG YOUNG
SUITE 300
425 WOODS MILL ROAD SOUTH
TOWN AND COUNTRY MO 63017

CABLEVISION SYSTEMS CORP
122 RIVER STREET
BRIDGEPORT CT 06604-2927

CELLNET DATA SYSTEMS ATTN: MYRNA HASTY 125S SHOREWAY ROAD SAN CARLOS CA 94070

CENTURY COMMUNICATIONS
256 US HIGHWAY 278 EAST
CULLMAN AL 35055-0691

CENTURY TELEPHONE ENTERPRISES
ATTN CLAY BAILEY
PO BOX 4065
MONROE LA 71211

CHURCH & TOWER
434 ATLAS DRIVE
NASHVILLE TN 37211

COMCAST CORP
1500 MARKET STREET
PHILADELPHIA PA 19102-2100

COMMONWEALTH TELEPHONE
ENTERPRISES INC
100 CTE DRIVE
DALLAS PA 18612-0977

CONCORD TELEPHONE EXC INC ATTN JOHN FEEHAN TELEPHONE & DATA SYSTEM INC PO BOX 22995 KNOXVILLE TN 37933-0995

COX COMMUNICATIONS
111 NORTH HIGH STREET
WAVERLY OH 45690-1343

CSW COMMUNICATIONS
ATTN BEAR POTH
1705 SOUTH CAPITAL OF TX HWY
AUSTIN TX 78746-6554

E SPIRE COMMUNICATIONS INC SUITE 100
131 NATIONAL BUSINESS PRKWAY ANNAPOLIS JUNCTION MD 20701

ELECTRIC LIGHTWAVE INC 2600 NORTH CENTRAL AVE PHOENIX AZ 85004-3050

ENTERGY TECHNOLOGY HOLDING ATTN EARL J FREDERIC 639 LOTULA AVENUE NEW ORLEANS LA 70113

ERICCSON INC
740 EAST CAMPBELL
RICHARDSON TX 75081

FIBERNET INTERNATIONAL
ATTN JEFF DOMINIQUE
PO BOX 51291
PHOENIX AZ 85076-1291

FINCHER INC
303 INWOOD ROAD
AUSTIN TX 78746-5620

FISHEL COMPANY
5671 PIDGEON ROOST ROAD
MEMPHIS TN 38118

FIVECOM INC
ATTN VICTOR COLANTONIO
SUITE 401
391 TOTTEN POND ROAD
WALTHAM MA 02154

GTE CORP
618 GRASSMERE PARK
NASHVILLE TN 37211-3643

HENKELS & MCCOY INC 1620 NORTH BROADWAY PO BOX 847 SALEM IL 62881 HICKS & RAGLAND ENGINEERING ATTN ROBERT ROGERS PO BOX 65700 LUBBOCK TX 79464-5700

HYPERION TELECOMMUNICATIONS ATTN PHILLIP M GRAGA BOYCE PLAZA III 2570 BOYCE PLAZA ROAD PITTSBURGH PA 15241

ICG NETCOM
ATTN DANNY MOORE
SUITE 500
50 GLENLAKE PARKWAY
ATLANTA GA 30328

IGC TELECOM GROUP
9605 EAST MAROON CIRCLE
ENGLEWOOD CO 80112

INTERMEDIA
ATTN BRUCE J STEWART
SUITE 1600
424 CHURCH STREET
NASHVILLE TN 37219

KOERNER CONSULTING INC ATTN FRED L KOERNER 3 HIDDEN GREEN LANE ISLE OF PALMS SC 29451 LEADER TELECOMMUNICATIONS
CONSULTING
ATTN BENJAMIN LEADER
1968 RIDGE DRIVE
WICHITA KS 67206

LEVEL 3 COMMUNICATIONS INC 3555 FARNAM STREET OMAHA NE 68131

LUCENT TECHNOLOGIES
ATTN PHILIP DAGOSTINO
ROOM D3-E65
283 KING GEORGE ROAD
WARREN NJ 07059

MCI COMMUNICATIONS CORP NASHVILLE SUITE 1000 1801 WEST END AVENUE NASHVILLE TN 37203

MCI METRO
ATTN JACKIE HALL
2270 LAKESIDE BLVD
RICHARDSON TX 75082

MCKINSEY & COMPANY INC 55 EAST 52ND STREET NEW YORK NY 10022

MCLEOD USA
MCLEOD USA TECHNOLOGY PARK
6400 C STREET SW
PO BOX 3177
CEDAR RAPIDS IA 52406-3177

SETRO ACCESS NETWORK
2477 GATEWAY DRIVE
ERVING TX 75063

MFS NETWORK TECHNOLOGIES
ATTN JENNIFER LARKEY
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1200 LAND MARK CENTER
OMAHA NE 63102-1841

MGC COMMUNICATIONS INC
3301 NORTH BUFFALO DRIVE
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4OTOROLA
ATTN JOHN JADERHOLM
SPECIAL MARKETS DIVISION
1309 EAST ALGONQUIN ROAD
SCHAUMBURG IL 60196

NEXTLINK
ATTN THOMAS E BAILEY
930 WHITE STATION ROAD
MEMPHIS TN 38117

NORTEL-UTILITY NETWORKS
ATTN BILL FOSTER
SUITE B
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ALPHARETTA GA 40201-3895

OSP CONSULTING INC ATTN JEANNE DAVISON SUITE 101 21400 RIDGETOP CIRCLE STERLING VA 20166 PATHNET
ATTN RICHARD A JALKUT
SUITE 500
1015 31ST STREET NW
WASHINGTON DC 20007

QWEST COMMUNICATIONS INTNL ATTN VICTOR BRAUD
QWEST TOWER SUITE 1000
555 17TH STREET
DENVER CO 80202

RCN CORP
105 CARNEGIE CENTER
PRINCETON NJ 08540-6251

SBC COMMUNICATIONS INC
1401 I STREET NW #1100
WASHINGTON DC 20005-2225

SCIENTIFIC ATLANTA
ATTN PAUL RALEY
3845 PLEASANT DALE BLVD
ATLANTA GA 30340

SIEMENS BS COMMUNICATIONS
ATTN KAREN HOWARD
4900 OLD IRONSIDES DRIVE
PO BOX 58075
SANTA CLARA CA 95052

SOUTH CENTRAL BELL
ATTN BILL HATMAKER
SUITE 2601
333 COMMERCE STREET
NASHVILLE TN 37201

SOUTHERN COMPANY ENERGY ATTN CARL SHERRILL BIN 10198 241 RALPH MCGILL BLVD NE ATLANTA GA 30308

SPECTRANET INTERNATIONAL ATTN JAMES H KRAMER
SUITE 200
9333 GENESEE
SAN DIEGO CA 92121

SPRINT COMMUNICATIONS
COMPANY
200 WEST MADISON STREET
CHICAGO IL 60606-3414

TELEPHONE ELECTRONICS CORP ATTN LERA ROARD CROCKETT TELEPHONE COMPANY PO BOX 2146 MONROE LA 71207

TELEPORT COMMUNICATIONS GRP ATTN KEVIN MACDERMOTT VAN EYCK BLDG AT THE RENAISSANCE 7007 COLLEGE BLVD SUITE 410 OVERLAND PARK KS 66211

TELIGENT INC
8065 LEESBURG PIKE
VIENNA VA 22182-2738

THE BOSTON CONSULTING GROUP 53 STATE STREET 31F1 BOSTON MA 02109

THE YANKEE GROUP
ATTN BRAD BRADSHAW
31 ST JAMES AVENUE
BOSTON MA 02116-4114

TIME WARNER COMMUNICATIONS ATTN DEAN A DEYO SUITE 400 6555 QUINCE ROAD MEMPHIS TN 38119

US LEC OF TENNESSEE INC
LENOX PARK
SUITE 108
6625 LENOX PARK DRIVE
MEMPHIS TN 38115

JS WEST INC
7800 EAST ORCHARD ROAD
ENGLEWOOD CO 80111-2526

UTILICOM NETWORKS INC ATTN CHARLES R CADLE SUITE 102 124 WASHINGTON STREET FOXBOTOUGH MA 02035 UTILITY TELECOM CONSULTING GROUP INC
ATTN GEORGE STOLL
1554 ST PAUL STREET
DENVER CO 80206

UTILX CORPORATION
ATTN KATHRYN COLGAN
22820 RUSSELL ROAD
PO BOX 97009
KENT WA 98064-9709

VENTURE GROUP/PECO ENERGY ATTN GREGORY A CUCCHI MAILSTOP S8-1 2301 MARKET STREET PHILADELPHIA PA 19103 WIN STAR COMMUNICATIONS INC 230 PARK AVENUE # 2700 NEW YORK NY 10169-0005

WORLD COM INC
515 E AMITE STREET
JACKSON MS 39201-2709

WORLDLINKS INC
ATTN JANINE DIPAULA
SUITE 400
300 WEST PRATT STREET
BALTIMORE MD 21201

WRIGHT-HENNEPIN COOP ATTN GUY ADAMS PO BOX 330 6800 ELECTRIC DRIVE ROCKFORD MN 55373

YPERION COMMUNICATION OF TN TTN: PETE TYDA 530 PERIMETER PLACE ASHVILLE TN 37214 .!!.!....!..!....!!..!...!!..!

SPRINT COMMUNICATIONS CO LP 8140 WARD PARKWAY KANSAS CITY MO 64114 hlladaladaddaldald

CITIZENS TELECOMMUNICATIONS CO OF THE VOLUNTEER STATE LLC ATTN J MICHAEL SWATTS PO BOX 770 BLUEFIELD WV 24701-0770 Tolddalladlaadllaaadllaalaadlaadl

T&T COMM OF STH CNIRL STATES TTN GARY ANDRAZA UITE 1010 11 UNION STREET ASHVILLE TN 37219 

TENNESSEE VALLEY AUTHORITY ATTN CINDY ROACH PO BOX 292409 NASHVILLE TN 37229-2409 -lalldadaldalddadddaddladdaadd

BRITISH TELECOM ATTN GEOFFREY AXTON RESTON TOWN CENTER 11921 FREEDOM DRIVE RESTON VA 20190 

ETROPOLITAN FIBER SYSTEMS OF TN TTN RONALD R BEAUMONT UITE 1600 NE TOWER LANE AKBROOK TERRACE IL 60181 Hollood Holooffdoll

LDDS WORLDCOM ATTN CLAIRE DALY SUITE 208 102 VARSAILLES BLVD LAFAYETTE LA 70501-6703 Haallaadallaaadhladaallaaadhaall

MILLINGTON TELEPHONE CO ATTN DORRIS CANNON 4880 NAVY ROOAD MILLINGTON TN 38053 

TS OF TENNESSEE INC TTN BOB CHANCE 915 MENDENHALL ROAD SOUTH EMPHIS TN 38115 alldamilladdaall

POWER COM ATTN WAYNE SANDERSON 55 SPRAY ROAD FAYETTEVILLE TN 37334 

CUSTOMER SVS & MARKETING ATTN MARK MEDFORD 1101 MARKET STREET CHATTANOOGA TN 37402-2801 

ONEYWELL INC ONEYWELL PLAZA INNEAPOLIS MN 55440 

AMERICAN INTERACTIVE 4200 4TH STREET NORTH 4200 4TH STREET NORTH 1 KENDALL SQUARE SAINT PETERSBURG FL 33703-4735 CAMBRIDGE MA 02139-1562 

DIGITAL EQUIPMENT CORP 

INDUSTRIAL CONSTRUCTION SVS 3120 SHERIDAN BLVD \RVADA CO 80003-6104 Inddhadlaallaadlaadlaadlaadalladd

BELL SOUTH BUSINESS SYSTEMS ATTN: LINDA PRINDLE SECOND FLOOR 6055 PRIMACY PARKWAY MEMPHIS TN 38119 

BELL SOUTH TELECOMMUNICATION ATTN: J. B. HOLLINGSWORTH 4960 BLACK ROAD MEMPHIS TN 38117 

The Yankee Group Donald S. Bradshaw, Jr. 31 St. James Avenue 3oston MA 02116-4114 Hondoladhadhaladaladhadhadhadhad

Nashville Electric Service Electric Power Board Attn: Leonard E. Leech Church Street at 13th Avenue Nashville TN 37203

City of Memphis Attn: Jerry Carr Suite 3330 100 North Main Memphis TN 38103-0533 

DAVE GURLEY MOTOROLA 51 PINEWOOD DRIVE JACKSON TN 38305 

Padcom Inc. Sheryl Waddell 2045 City Line Road Bethlehem PA 18017 -1...|||...|.||......|||...|.||.||.|

## AFFIDAVIT

## STATE OF TENNESSEE

## COUNTY OF DAVIDSON

- I, William Larry Thompson, being duly sworn do hereby state the following:
- 1. I am the Senior Vice President and Chief Operating Officer of Memphis Light Gas & Water Division ("MLGW").
- 2. This Affidavit responds, on behalf of MLGW, to the Motion to Compel filed in the Memphis Networx proceeding before the Tennessee Regulatory Authority, Docket No. 99-00909, on behalf of Time Warner Telecom of the Mid-South, L.P., Time Warner Communications of the Mid-South, L.P., and the Tennessee Cable Telecommunications Association on September 11, 2000.
- 3. As I understand it, there are three outstanding items, as the parties have clarified the scope of the documents sought under the Motion to Compel: (i) production of a contract, a proposal, and an invoice with respect to Arthur D. Little report referred to as "Bundled Services" (Motion to Compel, Item # 1), if any such documents exist; (ii) production of a proposal and a contract with respect to Arthur D. Little Case No. 38213-00, which was invoiced on July 28, 1998 (Motion to Compel, Item # 2), if such documents exist; and (iii) production of a seventeen page study and a two page overview referenced in a letter dated April 17, 1998, which has been introduced and marked as Exhibit 44 in the Memphis Networx proceeding (Motion to Compel, Item #9), if such documents exist. I will collectively refer to items (i) (iii) as the "Request."

- I have previously testified regarding the Request in the 4. Memphis Networx proceeding.
- I have searched my records and asked others to search their 5. records at MLGW in an attempt to locate documents responsive to the Request, but we have been unable to locate any such documents.
- I and, to my knowledge, all others at MLGW, do not have 6. documents that are responsive to the Request, nor have I or, to my knowledge, anyone at MLGW, intentionally removed, destroyed or transferred any documents to avoid their production.

FURTHER AFFIANT SAITH NOT.

SWORN TO AND SUBSCRIBED before me this 15 day of September Sance B. Sandara NOTARY PUBLIC

My Commission Expires: May 27,200/

2000.

1

Α.

```
Yes.
                         The letter is dated April 17th, 1998.
      You may have said --
                  I'm sorry. I apologize.
      Ο.
  3
                   -- '99.
                  Based on the timing of the letter and the
  5
      fact that it's an immediate follow-up to the April 15th
  6
      meeting, I believe that that reference is to Larry
  7
      Thompson and not Larry Johnson.
  8
                  Do you recall that -- if Mr. Lowe or anyone
  9
     from Arthur D. Little ever provided you with a
 10
     two-page overview as mentioned in Exhibit 44?
 11
 12
     Α.
                       I recall no such overview.
                  No.
13
     Q.
                  Did you request such an overview?
14
                  I do not remember requesting such.
                                                      I will
15
     say that's a typical -- normally, I ask for a
16
     one-page overview. So that is a typical Larry Thompson
17
     statement, but I can't tell you that I remember it.
18
     Q.
                 Exhibit 44 also mentions a 17-page prior
19
     consultant's report. Are you familiar with a document
20
     that could be the prior consultant's report that's
21
     mentioned in this letter?
22
     Α.
                 For some time I have been mystified by that
23
     reference.
                 I think the consultant's report, the
24
     Talleyrand report, that was presented yesterday fits
25
     the time frame and fits the description of a prior
```

consultant's report. It would have had value from an 1 out of -- for an out-of-town consultant as to what's 2 going on with Memphis Light Gas & Water. There's very 3 little reference to telecommunications, and I think 4 that's why we did not relate that to this project until 5 the conversations with Mr. Warnement. 6 Mr. Thompson, there was another 17-page 7 report introduced into the record as Exhibit 63. 8 (Document passed.) 9 0 Have you reviewed that report? 1 Α. I have. Do you think that could be the report 2 that's being referred to in the letter dated 3 4 April 17th, 1998? 5 No, because I don't think there had been any assessment of MLGW's current situation prior to 6 7 April 15th of 1998. Therefore, it could not have been the document to which the April 17th letter referred. When did MLGW first provide information to Arthur D. Little that would have been sufficient for 1 them to compile a report such as Exhibit 63? Α. In the June/July of '98 time frame. It was

Q. There have been various documents introduced in this proceeding with respect to

a four-week period in there somewhere.

## AFFIDAVIT

## STATE OF TENNESSEE

## COUNTY OF SHELBY

- I, Ward Huddleston, Jr., being duly sworn do hereby state the following:
- I am the Chief Executive Officer and Chief Manager of Memphis Networx, LLC ("Memphis Networx").
- 2. This Affidavit responds, on behalf of Memphis Networx, LLC, to the Motion to Compel filed in the Memphis Networx proceeding before the Tennessee Regulatory Authority, Docket No. 99-00909, on behalf of Time Warner Telecom of the Mid-South, L.P., Time Warner Communications of the Mid-South, L.P., and the Tennessee Cable Telecommunications Association on September 11, 2000.
- 3. As I understand it, there are three outstanding items, as the parties have clarified the scope of the documents sought under the Motion to Compel: (i) production of a contract, a proposal, and an invoice with respect to Arthur D. Little report referred to as "Bundled Services" (Motion to Compel, Item # 1), if any such documents exist; (ii) production of a proposal and a contract with respect to Arthur D. Little Case No. 38213-00, which was invoiced on July 28, 1998 (Motion to Compel, Item # 2), if such documents exist; and (iii) production of a seventeen page study and a two page overview referenced in a letter dated April 17, 1998, which has been introduced and marked as Exhibit 44 in the Memphis Networx proceeding (Motion to Compel, Item #9), if such documents exist. I will collectively refer to items (i) (iii) as the "Request."

- I have searched my records and asked all members of my staff to 4. search their records at Memphis Networx in an attempt to locate documents responsive to the Request, but we have been unable to locate any such documents.
- 5. I and, to my knowledge, all members of my staff at Memphis Networx, do not have documents that are responsive to the Request, nor have I or, to my knowledge, anyone at Memphis Networx, intentionally removed, destroyed or transferred any documents to avoid their production.

FURTHER AFFIANT SAITH NOT.

SWORN TO AND SUBSCRIBED before me this 18th day of September

Your J. lavingfore

NOTARY PUBLIC

2000.

My Commission Expires: 1/31/3004

## AFFIDAVIT

STATE OF	
COUNTY OF	

- I, George A. Lowe, II, being duly sworn do hereby state the following:
- 1. I am the Manager of A&L Networks—Tennessee, LLC, the Manager of Aptus Networks, LLC, and the President of A&L Underground, Inc. (collectively, "A&L").
- 2. This Affidavit responds, on behalf of A&L, to the Motion to Compel filed in the Memphis Networx proceeding before the Tennessee Regulatory Authority, Docket No. 99-00909, on behalf of Time Warner Telecom of the Mid-South, L.P., Time Warner Communications of the Mid-South, L.P., and the Tennessee Cable Telecommunications Association on September 11, 2000.
- 3. As I understand it, there are three outstanding items, as the parties have clarified the scope of the documents sought under the Motion to Compel: (i) production of a contract, a proposal, and an invoice with respect to Arthur D. Little report referred to as "Bundled Services" (Motion to Compel, Item # 1), if any such documents exist; (ii) production of a proposal and a contract with respect to Arthur D. Little Case No. 38213-00, which was invoiced on July 28, 1998 (Motion to Compel, Item # 2), if such documents exist; and (iii) production of a seventeen page study and a two page overview referenced in a letter dated April 17, 1998, which has been introduced and marked as Exhibit 44 in the Memphis Networx proceeding (Motion to Compel, Item #9), if such documents exist. I will collectively refer to items (i) (iii) as the "Request."
- 4. I have previously testified regarding the Request in the Memphis Network proceeding. I testified that (1) the Bundled Services contract was oral rather than written and that no invoice and no proposal were submitted; (2) that the contract which was invoiced July 28, 1998,

was also oral and no proposal was submitted; and (3) that the seventeen page study was, to the best of my recollection, the report generated by a consultant to the City of Memphis regarding the proposed privatization of MLGW and placed in evidence during my redirect examination at the hearing. I do not recall ever having a two page overview.

- 5. Nevertheless, I have searched my records and asked others to search their records at A&L in an attempt to locate documents further responsive to the Request, but we have been unable to locate any such documents.
- 6. I and, to my knowledge, all others at A&L, do not have documents that are further responsive to the Request, nor have I or, to my knowledge, anyone at A&L, intentionally removed, destroyed or transferred any documents to avoid their production.

FURTHER AFFIANT SAITH NOT.

George A. Lowe, II

SWORN TO AND SUBSCRIBED before me this 18 day of September 2000.

NOTARY PUBLIC

My Commission Expires:

Notary Public, Gwinnett County, Georgia My Commission Expires August 22, 2016